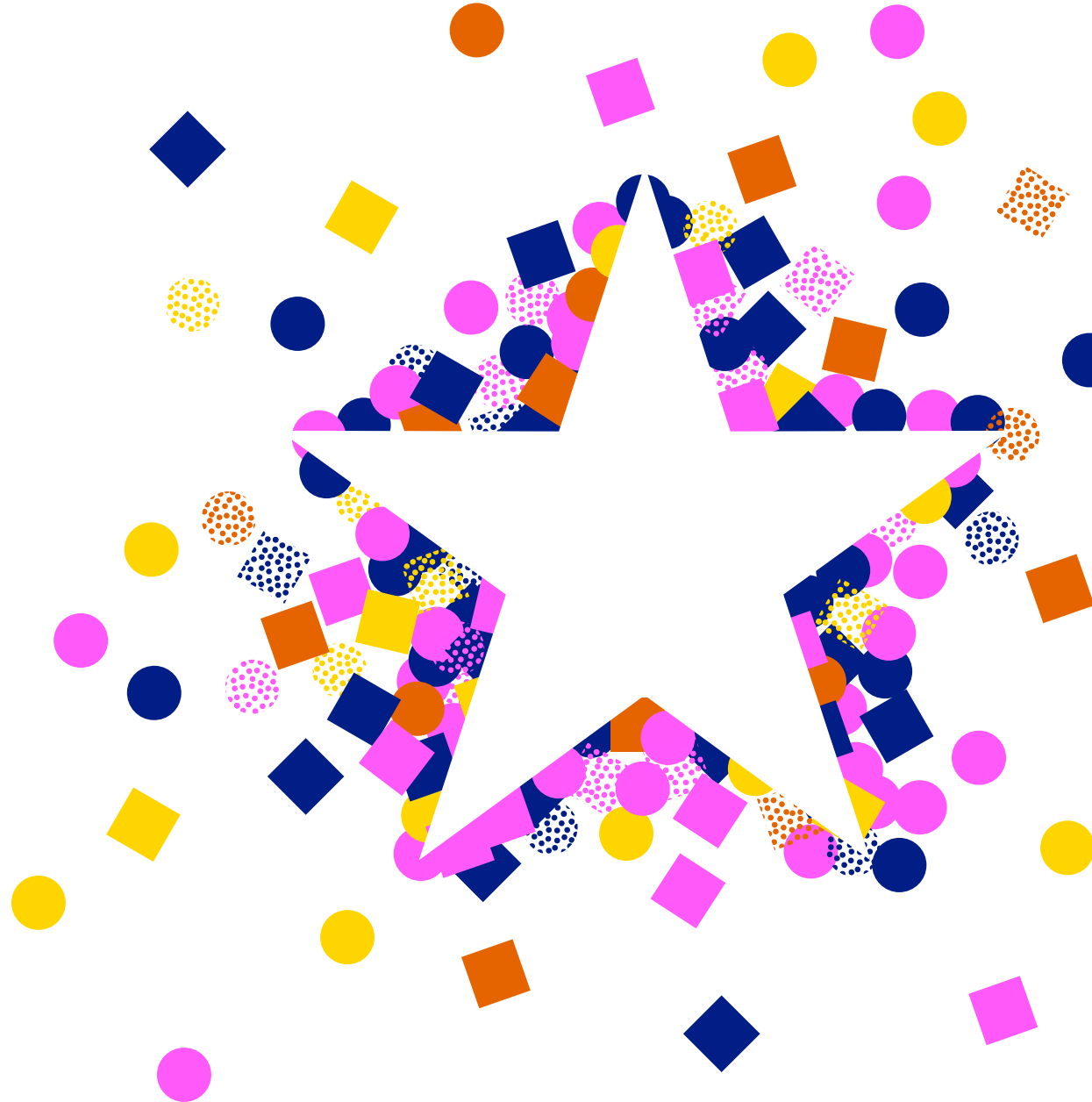


InvestEU *and the* EIF

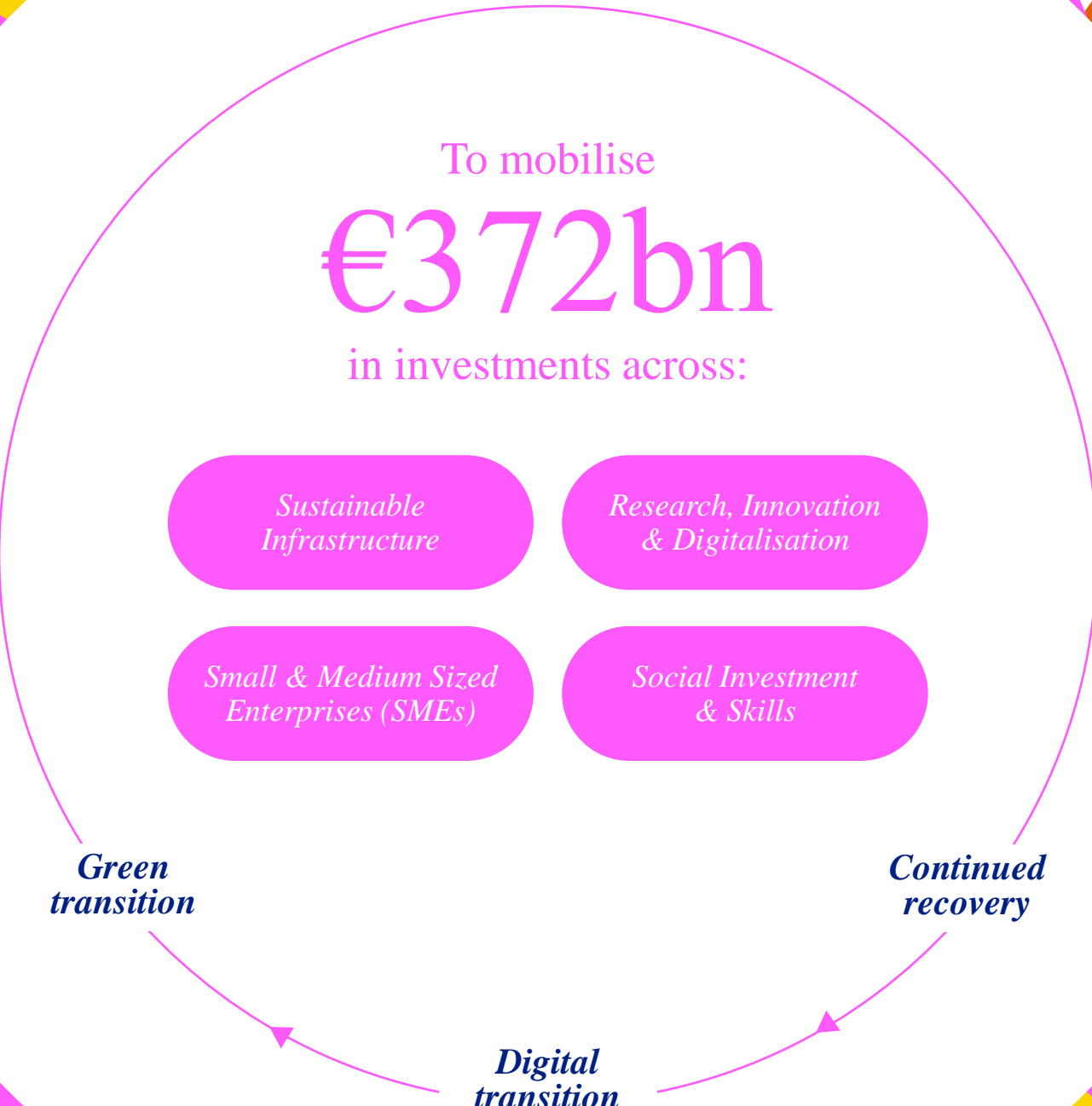


InvestEU Fund

New finance to boost investment, innovation & job creation in Europe 2021-2027

€26.2bn
InvestEU Fund

EU guarantee to trigger a new wave of investment



Sustainable Infrastructure

Research, Innovation & Digitalisation

Small & Medium Sized Enterprises (SMEs)

Social Investment & Skills

Green transition

Digital transition

Continued recovery

EIF's investment approach

Crowding in private investment to maximize the reach & impact of public resources whilst ensuring sustainability and climate focus

Risk sharing instruments

The EIF's proven risk sharing instruments to mobilise private resources



€11bn

InvestEU Fund deployed by the EIF



Products & target areas

A range of products & target areas to address different policy areas

- | | |
|-------------------------------------|--|
| <i>Sustainability</i> | <i>Innovation & Digitalisation</i> |
| <i>Competitiveness & Growth</i> | <i>Culture & Creative Sectors</i> |
| <i>Skills & Education</i> | <i>Social Impact & Inclusive Finance</i> |

- | | |
|--------------------------|--|
| <i>Enabling sectors</i> | <i>Climate & environmental solutions</i> |
| <i>Digital & CCS</i> | <i>Capital markets union</i> |
| <i>Social impact</i> | <i>Climate & infrastructure</i> |

Intermediaries

Rigorous due diligence and impact assessment in the area of ESG

Banks

Non banks

VC Funds

PE Funds

Debt Funds

Climate & Infra Funds

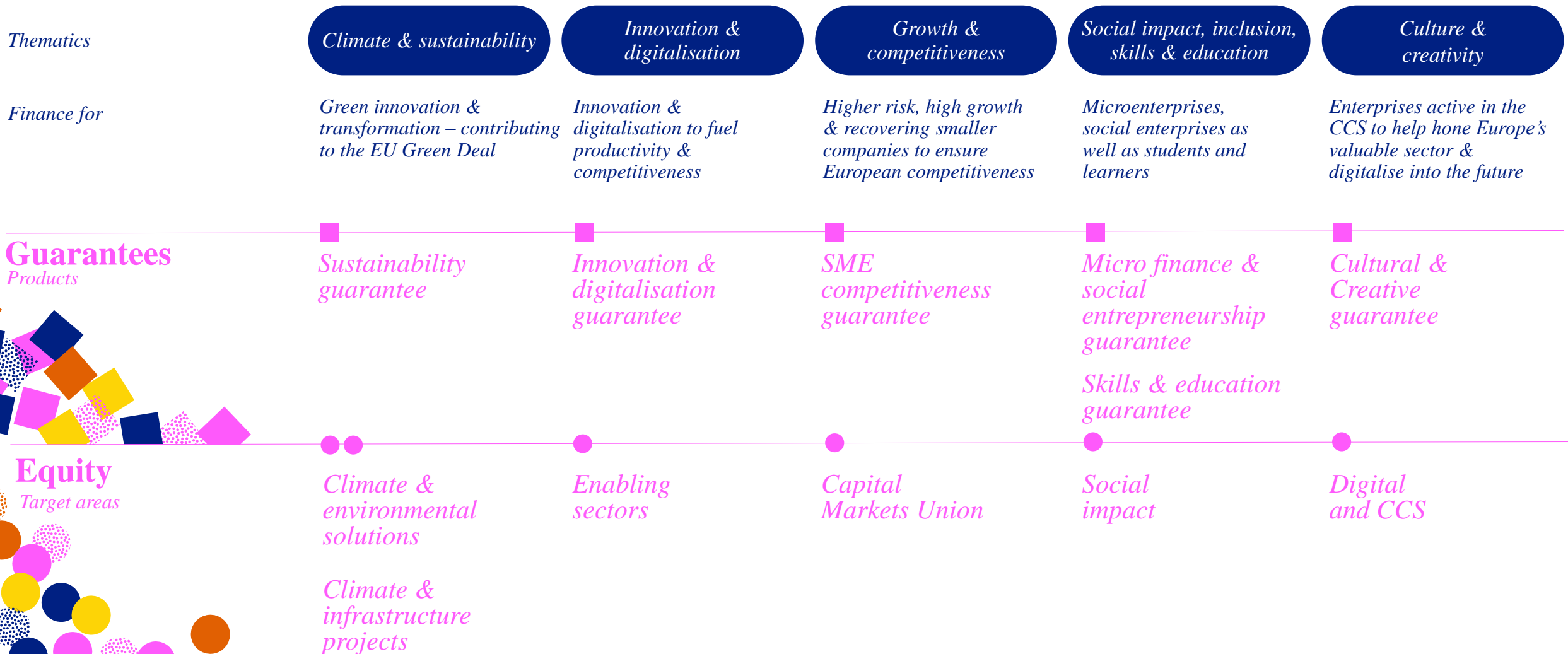
Social Impact Funds

Reach & impact

A 13x leverage of public resources to improve access to finance for SMEs, small mid-caps & mid-caps, infrastructure projects & individuals



A range of products & target areas



InvestEU Equity product overview

The EIF has over 25 years experience in addressing SME financing gaps via investments in venture capital, private equity and private credit funds – and has made over €35bn in commitments in the equity space to date.

As an InvestEU Implementing Partner, we are charged with deploying a further €6.5bn to the market, with various policy priorities at the forefront of our investment strategy.

Our equity solutions

We make catalytic investments crowding in private investors and increasing long term sustainability

	Technology transfer	Business angels	Venture capital	Lower mid-market & hybrid debt equity
Risk sharing mechanism	Investment in funds often alongside other public investors	Investment matching for BAs via co-investments	Investment in funds often sending a positive signalling effect to private investors	Investment in funds often sending a positive signalling effect to private investors
Benefit for small businesses	Funding for research projects reaching the development phase	Pre-seed funding for early stage business ideas	Funding for Europe's most disruptive founders in ICT, life sciences and social impact	Funding to unlock the growth potential and boost internationalization of SMEs and small mid-caps

Equity Product: VC & Private Equity

Over €6bn for specific target areas to deepen and develop the market and attract private investment

*Capital
Markets
Union*

Enabling sectors

*Climate &
environmental
solutions*

Digital & CCS

Social Impact

Promote the European capital market, provide diversification of sources of financing & strengthen solvency of enterprises

Support crucial sectors which can sustain the EU as a independent and autonomous economy

Boost support for R&D, upscaling & commercialisation of solutions that contribute to the EU Green Deal

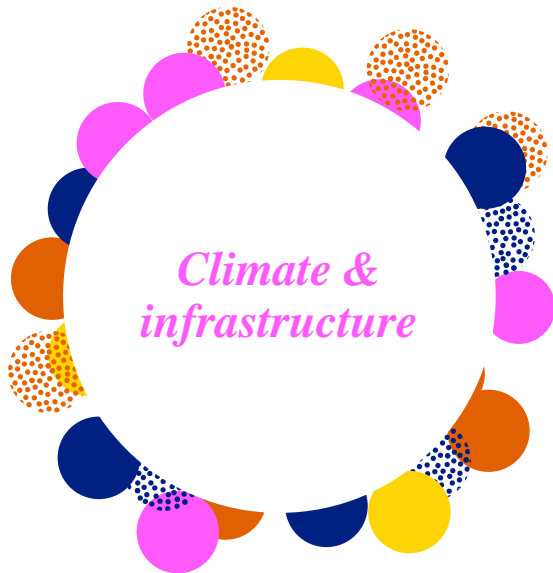
Strengthen the EU's competitiveness, digital independence and strategic autonomy

Further develop a conducive environment for risk capital investment in social impact

Financing for

Climate & Infrastructure Funds Product

€3.5bn dedicated to green project
finance across the EU



**Invest in funds
operational in backbone
infrastructure &
industrial ecosystems**
& strongly contribute to
the objectives of the EU
Green Deal

Clean energy transition

• renewables & hybrid renewables • storage
solutions • infrastructure • EE &RE

Sustainable transport

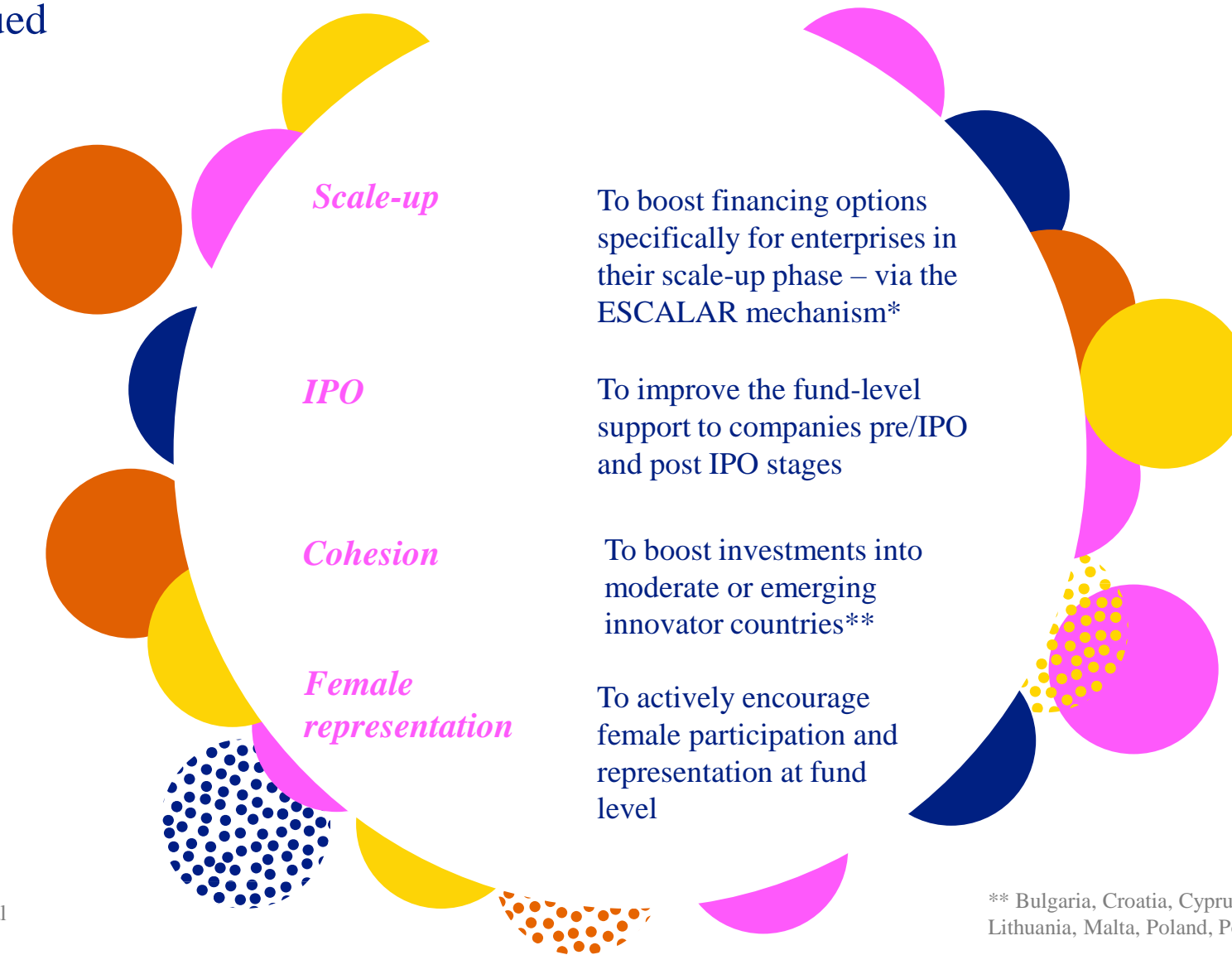
• general infrastructure • upgrading &
compliance • smart mobility • trans European
network

Environment & resources

• natural capital • bio economy • Digital
connectivity & data infrastructure • Social &
Space infrastructure

InvestEU Equity transversal goals

Besides the financial products, a toolkit of four cross-product policy goals are being pursued

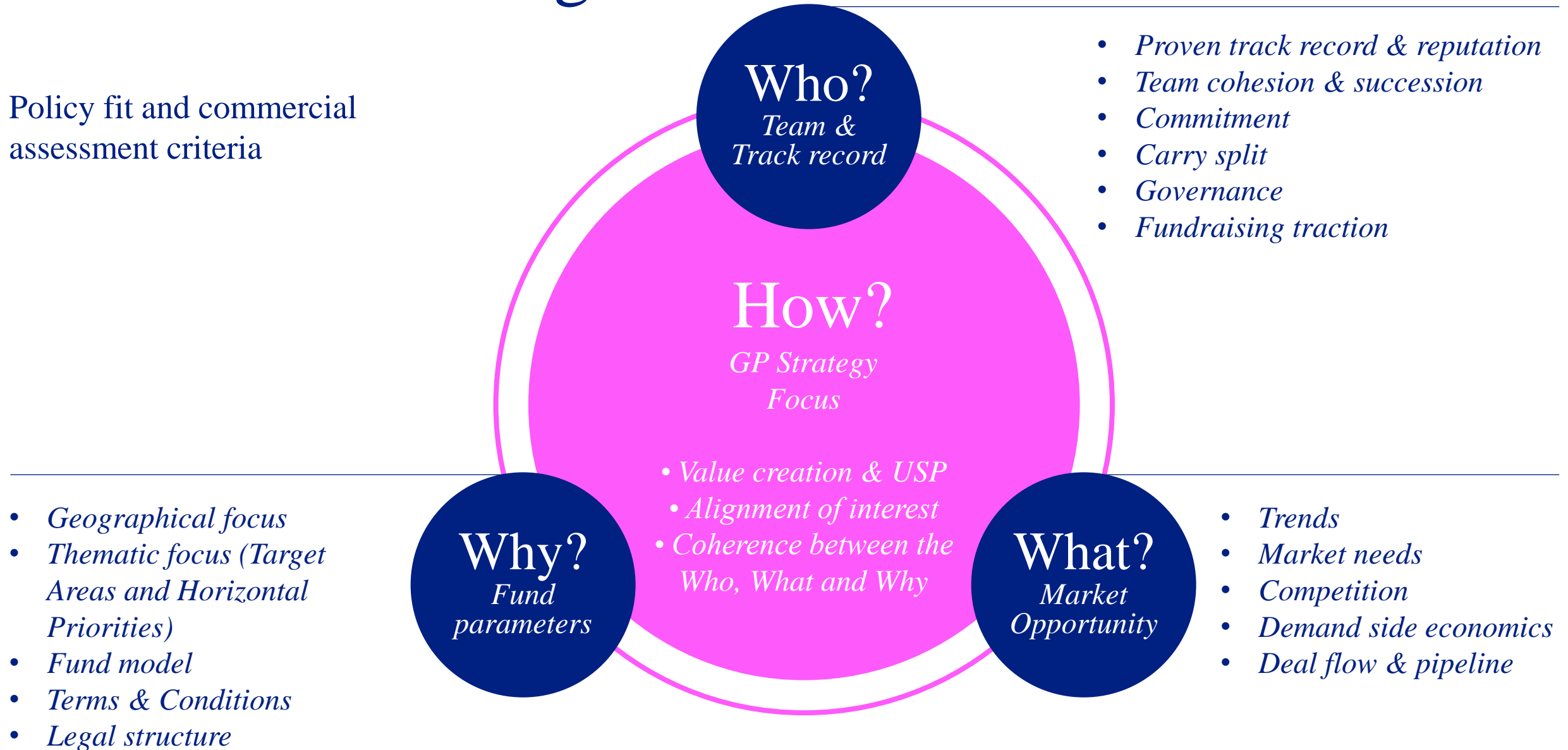


*European Scale-up Action for Risk capital

** Bulgaria, Croatia, Cyprus, Czechia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, and Spain.

What are we looking for?

Policy fit and commercial
assessment criteria



The EIF's investment process

Applications will go through four steps

1

Sourcing

Creating a deal flow

Marketing, active participation in and organization of events.

Pro-active sourcing via existing network.

2

Screening

Understanding your concept

Desk review and physical meeting; chance to articulate your investment opportunity and understand more about the EIF.

3

Due Diligence

Stress testing and verification

An EIF team conducts a physical due diligence visit (usually 2 days) to assess all aspects of the proposal and meet the investment team in person.

4

Legal negotiation/Signature

Legal documentation

After final approval, legal negotiation.

Aim is to align the terms and conditions to best market practice.

InvestEU guarantee products overview

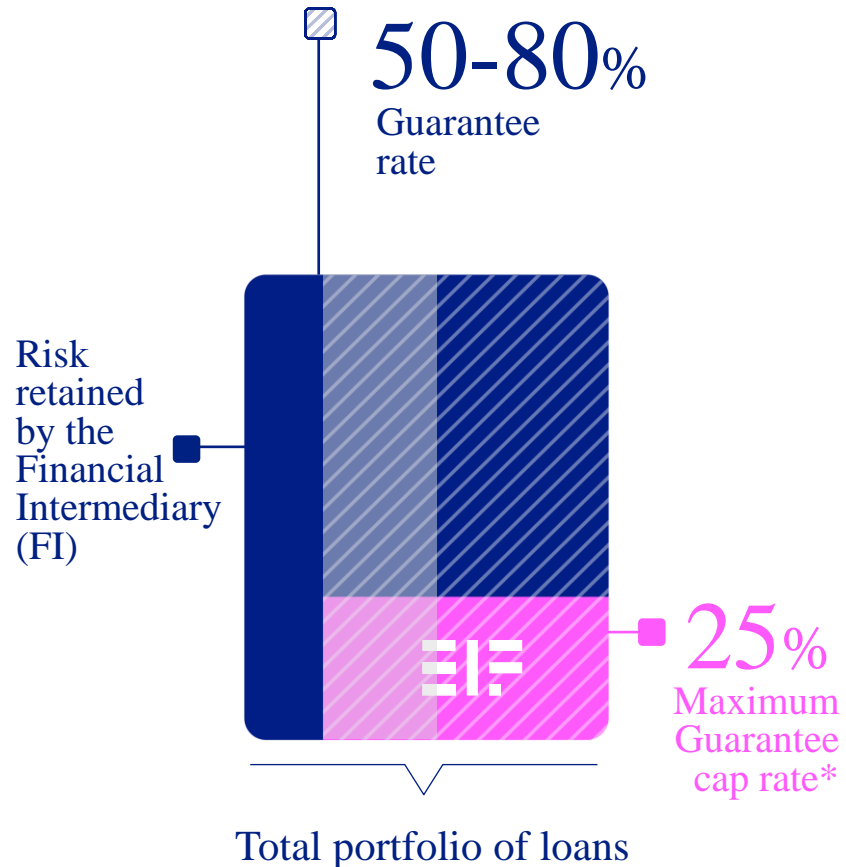
A range of products to offer targeted finance for smaller companies and individuals across the key policy areas and at different stages of their development.

Six guarantee products to incentivise debt financing and a capacity building instrument.

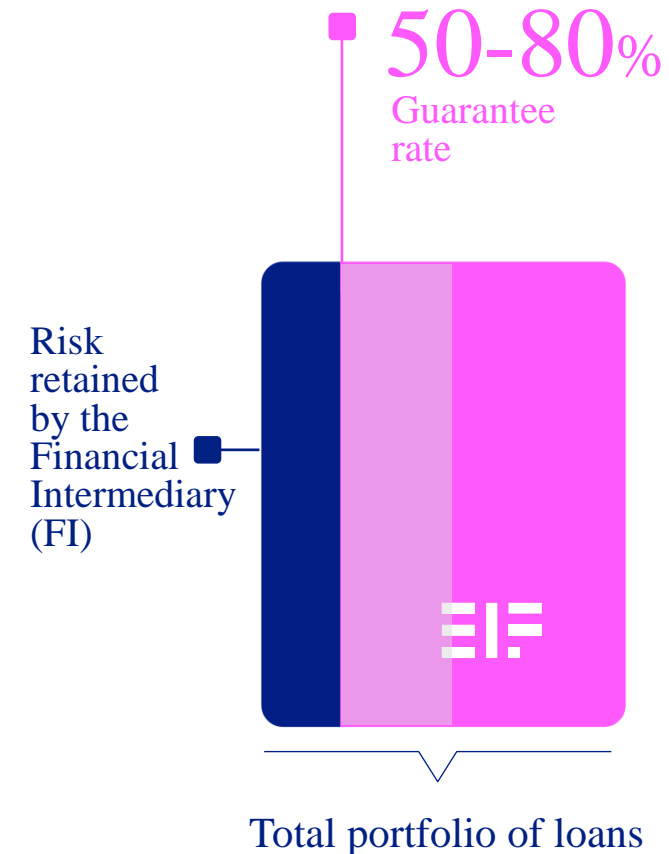
Capped versus uncapped guarantees

Example of different degrees of risk sharing

Capped guarantee



Uncapped guarantee



* Only exception to this rule is max 30% cap rate specifically for microfinance & social entrepreneurship under the Microfinance Social & Skills Guarantee

Guarantee products

Over €10bn across six guarantee solutions to incentivise debt financing to private individuals, micro, small and midcap businesses



Financing for

Enterprises which are perceived as **high risk** (or lacking collateral) to **improve the competitiveness of European enterprises**

Innovation and digitalization-driven enterprises to help drive Europe's economic growth and global competitiveness

Enterprises to **support a thriving, agile and profitable European creative and cultural space**, & one which is adaptable to change

Sustainable enterprises as well as **sustainable investments** which contribute to the **green and sustainable transformation** of Europe

Microenterprises, social enterprises– to contribute to a **caring and inclusive European social ecosystem**

Students and learners as well as enterprises providing training & organisations active in the sector in order to develop a nascent market for education finance

Comparison of guarantee key features (1/2)

	SME Competitiveness	Sustainability	Innovation & Digitalisation	Cultural & Creative	Micro & Social Entrepreneurship	Skills & Education
Type of instrument	Capped Portfolio Guarantee				Capped Portfolio Guarantee	Capped Portfolio Guarantee
	All Higher Risk Categories	All eligibility criteria	All eligibility criteria	All eligibility criteria		
Type of instrument	Uncapped Portfolio Guarantee				All eligibility criteria	All eligibility criteria
	Higher Risk Category 3 only	All eligibility criteria	All eligibility criteria	All eligibility criteria		
Guarantee rate	Up to 50% Higher risk category 1&2	Up to 70% SMEs & Small mid-caps	Up to 70%	Up to 70%	Up to 80%	Up to 70% Enterprises
	Up to 70% Higher risk category 3	Up to 80% Natural persons and housing associations				
	Up to 80% Rate applicable to Cohesion and/or Just transition region					Up to 80% Students and learners
Cap rate*	Up to 25%				Up to 30%	Up to 25%
Guarantee fee	0.2% p.a. Capped Portfolio Guarantee	0.75% p.a. Uncapped Portfolio Guarantee for any Final Recipient Transaction that is not in the form of Subordinated Debt	1.2% p.a. Uncapped Portfolio Guarantee for Subordinated Debt		Free of charge (uncapped inapplicable)	

*Cap rate is applicable only to capped guarantees.

Comparison of guarantee key features (2/2)

	SME Competitiveness	Sustainability	Innovation & Digitalisation	Cultural & Creative	Micro & Social Entrepreneurship	Skills & Education
Target final recipients						 For Category A
Maximum debt financing principal amount	<p>€7.5m Private Financial Intermediary</p> <p>€2m Where Financial (Sub-) Intermediary is National Promotional Bank or Institution</p>				<p>€50k Microfinance</p> <p>€2m Social Entrepreneurship</p>	<p>€30k* Students and learners</p> <p>€2m Enterprises</p>
Debt financing maturity range	<p>12m Higher Risk Category 1&2</p> <p>3yrs Higher Risk Category 3</p>	12 months			3 months	12 months
	<p>No maximum maturity provided that the coverage of the Final Recipient Transactions shall not extend beyond Individual (Counter-) Guarantee Termination Date.</p>					

* In duly justified circumstances, such amount may be increased up to EUR 50 000. Please see Call for Expression of Interest for more information